

Dialogue

The independent, global marketplace designed specifically for credit insurance

Dialogue is a secure and independent digital marketplace that streamlines the placement of credit insurance between brokers and underwriters worldwide.

We believe in using technology that benefits our clients, which is why we have chosen to embed Dialogue into our client service model.

Dialogue is only accessible by approved brokers and insurers. There are no changes to the way we communicate or work with our clients.



How Dialogue works



Benefits of using Dialogue

Faster response time from underwriters

Dialogue streamlines the enquiry, negotiation and binding process with any underwriter, worldwide meaning faster turnaround times for our clients.

Attracting new capital

A key goal for Dialogue is to increase the size of the credit insurance market. Its independent platform and Single Risk Credit Data Standard allows new capital to easily attach to the system, meaning a greater offering to clients.

Cross industry support

Dialogue was created in collaboration with both brokers and underwriters, ensuring buy-in from all parties along the placement chain from the outset.

Robust security

Dialogue's dedicated security team performs regular penetration tests to ensure the platform is secure.

Reduced operational risk

Through admin automation, reduced rekeying and audit trails.

Enhanced data

Dialogue captures meaningful data insights through automated analytics, such as detailed insurer performance analysis, which provides us with greater leverage with underwriters when negotiating your risks.

Rules based underwriting

Algorithmic underwriting is the future, and Dialogue is built to capitalise on this.



Our team

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