# Sports and Entertainment

Market leading risk broking and advisory services











Our sports and entertainment team is comprised of dedicated specialists who understand the specific risks associated with this niche sector.

We develop bespoke service offerings, drawing upon our depth of experience and understanding of our clients' needs.

## Market leaders

#### Why Miller?

#### Work with a specialist

Our team has extensive experience in handling insurance for clients in the sports and entertainment sectors. A dedicated and specialised approach means we understand the specific challenges they face, which enables us to help them make informed choices when managing their risks.

#### An integrated service – no outsourcing

Our sports and entertainment claims, technical and servicing specialists are embedded within a single integrated team. We believe keeping everything in-house ensures our clients can enjoy continuity, and consistently high standards when they need them most.

#### The size and scale to get the job done

Our strong and long-standing relationships with insurers in London, at Lloyd's and internationally mean we are in an excellent position to deliver competitive rates. We are a top-six producer of insurance premiums to Lloyd's alone so our clients can trust the Miller team to effectively represent them in negotiations with underwriters.

#### Who we work with



# Commercial clients

We work with commercial organisations operating in the sports and entertainment sector to manage their risk exposure. A commercial insurance programme may include any combination of the following covers:

#### **Personal accident**

- » Catastrophe insurance
- » Permanent total disablement
- » Accidental death
- » Wageroll protection

#### Liabilities

- » Public/products
- » Employers'
- » Media
- » Product recall

#### **Financial loss**

- » Professional indemnity
- » Directors' and officers' liability
- » Cyber liability
- » Charity trustees' liability
- » Employment practices liability
- » Key-man insurance
- » Sports governance insurance

#### **Property damage**

- » Sports stadia
- » Venues and facilities
- » Commercial property
- » Construction and
- development projects » Sporting equipment
- » Engineering
- " Engineering

#### Motor

- » Motor fleet
- » Motorsports vehicles

#### **Travel**

- » Cancellation and curtailment
- » Private medical expenses
- » Kidnap, ransom and extortion
- » Fixated persons/
- personal protection

#### Contingency

- » Event cancellation
- » Failure to broadcast
- » Non-appearance
- » Contractual bonus
- » Prize promotion

#### **Credit and political risks**

- » Terrorism
- » Political violence
- » Trade credit

#### **Affinity Schemes**

- » Ticket sale protection
- » Revenue generating membership benefits



## Individual clients

A tailored insurance programme should form an integral part of a sport and entertainment professional's risk management strategy. We work with individuals and their advisors to arrange bespoke insurance programmes that protect them against their professional and personal risk exposures. This may include any of the following covers:

#### **Professional lines**

- » Career ending injury (permanent total disablement
- » Income protection
- (temporary total disablement)

- » Non-annearance
- » Personal media liability
- » Fixated risk management /

#### **Personal lines**

- » Worldwide residential property
- » Jewellery, fine art and collections
- » Family private medical insurance
- » Life insurance
- » Extended trip travel insurance
- » Kidnap, ransom and extortion
- » Motor
- » Marine craft and yacht
- » Aviation
- » Bloodstock
- » Legal indemnities



## Market leading sports and entertainment team

Our team below work exclusively on behalf of individuals and organisations with sports and entertainment related exposures:

#### James Hands

T +44 20 7031 2556 M +44 7979 995 1370 james.hands@miller-insurance.com



#### **David Griffiths**

T +44 20 7031 2629 M +44 7872 061 662 david.griffiths@miller-insurance.com



Laura Hodgson T +44 20 7031 2642 M +44 7736 617 512 laura.hodgson@miller-insurance.com



Mariana Munoz T +44 20 7031 2839 M +44 7887 508 197 mariana.munoz@miller-insurance.com

Jim Rainford M +44 7712 592 606 jim.rainford@miller-insurance.com





#### **Carl Baxter**

T +44 20 7031 2342 M +44 7526 177 026 carl.baxter@miller-insurance.com



Murray Edward | Claims T +44 20 7031 2776 M +44 7733 002 842 murray.edward@miller-insurance.com



**Steve Talboys T** +44 20 7031 2866 **M** +44 7736 621 105 steve.talboys@miller-insurance.com



Nick Faint T +44 20 7031 2613 M +44 7736 618 333 nick.faint@miller-insurance.com



Lauren Shepherd T +44 20 7031 2845 M +44 7736 618 318 lauren.shepherd@miller-insurance.com



Margaret Sussex T +44 20 7031 2622 M +44 7736 621 106 margaret.sussex@miller-insurance.com



Louis Elwood T +44 20 7031 2690 M +44 7526 177 021 louis.elwood@miller-insurance.com

Peter Shellard T +44 20 7031 2351 M +44 7590 245 402 peter.shellard@miller-insurance.com



# Ourvalues

### We do the right thing



Our people are trusted to do the right thing, whether that is acting with integrity, making principled decisions, or giving clients honest advice - especially when this is not the easiest option.

We are highly professional, treating clients, markets, suppliers and each other with courtesy and respect. We act in good faith and with honesty and fairness at all times. We take compliance seriously and are responsible and conscientious.

Our approach to relationships with clients and markets is thoughtful and considered and we take a mature, long-term view, providing continuity and stability.

### We deliver on our promises



We have earned a reputation for keeping our promises to clients, markets and each other. When we say we will do something, our highly skilled and resourceful team does everything in its power to get the job done.

We take pride in our status as a specialist, operating exclusively in areas where we excel, based on our depth of knowledge and experience.

A focussed approach means we are clear and honest about what we can do, where our strengths lie and how we can add value to our clients, helping them to achieve their goals.

### We work as one team



We are a partnership in terms of our structure, but also in how we behave. We work as one team for the benefit of our clients.

We have a positive, friendly atmosphere at Miller where our colleagues are

accessible, helpful, and can be trusted and relied upon.

We operate as a single profit centre, rewarding both collaborative and individual success. This ensures that client needs remain our priority and colleagues across all our specialist areas and locations work together to deliver a professional, consistent and integrated service through a dedicated point of contact.

## About Miller

Since Miller was founded in 1902, we have gone from strength to strength because of our unwavering focus on delivering an exceptional standard of service to our clients.

We are known for doing the right thing, delivering on our promises and working as one team.

Today, we are a leading specialist (re)insurance broking partnership, headquartered in London with more than 600 people across our UK and international operations.

## **Chartered Insurance Brokers**



Miller is proud to hold Chartered Insurance Broker status, the industry gold standard awarded by the Chartered Insurance Institute (CII).

This title demonstrates our professionalism, client focussed approach and commitment to excellent service standards.



This material is for general information purposes only. Please speak to us directly to discuss your specific nsurance needs. Authorised and regulated by the Financial Conduct Authority. Registered Number: OC301468. **Versio**n F056.09 0818.MC | Copyright 2018 Miller Insurance Services LLI